Seventh Global Facility
Opening in Costa Rica

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Expected completion is by the third
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This map shows the locations of Prent’s
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Taking Aim at High Volume Retail Production

With the addition of another 60,000 sq. ft. thermoforming facility in
Janesville, WI, USA, Prent has jumped into high volume production of consumer packaging. The very facility—known as the
2201 Building—enlarges the campus of Prent’s World Headquarters
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SEE YOU AT THE SHOW

MEDTEC Europe 2012
March 13-14, 2012
Stuttgart, GERMANY

CHINA MED
March 23-25, 2012
Beijing, CHINA

MEDTEC Japan 2012
April 18-19, 2012
Yokohama, JAPAN

MD&M EAST
May 22-24, 2012
Pennsylvania Convention Center,
Booth 2140
Philadelphia, PA, USA

OrthoTec 2012
June 6-7, 2012
Warwick, NJ, USA

MEDTEC China
September 26-27, 2012
Shanghai, CHINA

PACK EXPO 2012
October 28-31, 2012
Chicago, IL, USA

COMPAMED 2012
November 14-17, 2012
Dusseldorf, GERMANY

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Helping Customers Slash Costs in Puerto Rico

Thanks to Prent Puerto Rico's innovative manufacturing and logistics programs, one customer was able to increase his manufacturing capacity by 50%, slash warehousing and shipping costs, and adopt a green vendor program.

After just six years on the island, companies producing medical devices—as well as electronics and consumer goods—are turning to Prent as the "go-to-supplier" for quality thermoform packaging.

Victor Nazario, Prent Plant Manager in Puerto Rico, reports customers turn to us for:
- Cost saving re-usable Tote Program
- Pristine cleanroom manufacturing environment
- Highly trained workforce
- Aesthetically innovative design
- Ability to produce large quantities

But they get so much more because Prent is able to accommodate the most challenging requests for high tech, high protection, high functioning and high aesthetic packages. "It's something we pride ourselves on," notes Nazario. "Our Product Development Group is doing a great job creating some very exciting packaging solutions for island companies."

Skilled Workforce

Much of our success can also be attributed to our skilled workforce. Most Prent employees have years of experience manufacturing either medical devices or medical packages. They understand FDA regulations, cleanroom production and the importance of thermoforming products right the first time.

Green Shipping Program Saves Customer Space and Money

Our customers are overwhelmingly delighted with the reduced cost and enhanced green advantages of Prent’s closed-loop Returnable Tote Program. "It’s lowering customer warehousing and shipping costs, providing them with 100% re-usable packing materials and minimizing corrugate box disposal," reports Nazario.

Prent is helping one customer increase manufacturing capacity by 50%, slash warehouse space and reduce delivery costs.

Because Prent’s Returnable Totes can be stacked five high, we have reduced our customers’ need for expansive warehouse space and costly racking. This—coupled with Just-In-Time delivery—allowed one customer to increase his manufacturing capacity by 50%.

Other ways Prent Puerto Rico is saving customers time, money and hassle is through our introduction of specialized Kanban programs, Vendor Managed Inventory and ship-to-stock convenience.

CARS ON PARADE

For decades, numerous Prent Janesville employees have enjoyed tinkering with cars. In this issue of Newsprent, we’ll showcase some of these employees’ current cars. We’ll do more in upcoming issues.

JESSE WINKER

1954 Buick Special

A Development Engineer since 2007, Jesse Winker got started working on cars in high school, really toning on his daily driver. Jesus’ first project was a 1964 Fairlane Turnpike with a damaged front end. Buying a non-running car has continued with all his project cars—just up to the point he purchased a 1954 Buick Special purchased three years ago—with a 350 engine. "It also has complete motor transmission and rear end from another Buick, then designed and fabricated motor transmission mounts and the whole rear suspension," he explains. He also owned/owns a ‘95 Sega, ‘80 Suzuki GS750, a ‘72 Chevy K10 and a ‘96 Pontiac Trans Am. "For me, working on cars is a release. I can go out to the garage and get lost in a project for hours. For the red-jay-out!" He notes, “It’s cruising down the road after all the hard work. It’s a great feeling!”

BRIAN IDE

’53 Ford Panel Truck

A Senior CNC Programmer for 26 years, Brian is pictured with his 1953 Ford red panel truck. The started his car hobby at 17 with the purchase of a disassembled 1955 Ford F6 pickup. Starting with just a bare frame and body, he added a newer engine, transmission and custom interior. "I enjoy the challenges of restoring something to better-than-new," explains Brian. He also owns two Ford F-150 pick-ups (1995 and 1999), a ’66 Dodge Dart GTS, and an ‘83 Jeep Wrangler.Shown are his cars include: ’53 Ford, ’66 Dodge Dart GTS, and an ’83 Jeep Wrangler. Shown are his cars include: ’53 Ford, ’66 Dodge Dart GTS, and an ’83 Jeep Wrangler.

CHRISTOPHER PARMER

’71 Super Beetle

A Maintenance Mechanic for nearly six years, Chris has been the proud owner of an astounding 43 cars, most of them Volkswagen Beetles! In fact, recently he bought a 2005 Tdi convertible bug. He’s picked up two with his 1971 Super Beetle. “I saw it in a show and traded my time green VW for it—even up! Fortunately,” he says, “I just renewed my license and dealer permit to get it running!” But to get it looking good? Well, he’s spent more hours than he can count on sofa yard. Like many of Prent’s car enthusiasts, Chris caught cars from his Dad.

JASON ERIKSON

’65 Chevy El Camino

A Package Designer for six years, Jason has owned this 1965 Chevy El Camino for 24 years, having found it in a junk yard while in high school. "I’ve taken everything apart—down to the bare frame and body—and put it back together after fixing, replacing, rebuilding and repairing all the components,” he says. “I’ve rebuilt and restored the engine, suspension, brakes, trim and dash.” The car won Best Display at the Jefferson Car Show and a trophy at the Union Grove Drag Strip over the years. Jason has attended numerous shows in southwest Wisconsin, including the Wausau Show. He’s also owned a 1991 Wisconsin State Falcon Can Am—but he’s most fond of the ’64–’65 GM ‘A’ bodies.

TROY MCCANN

’83 Jeep CJ7

Troy, a Unit Manager and 22-year employee with Prent and GOEX, purchased this ’83 Jeep CJ7 last fall. "I always wanted a Jeep and thought it would be a good project for my 15 year old son and me to work on. But," he smiles, "my wife Lisa and I are also enjoying reliving our high school years. Even though we kids might not fully appreciate a vehicle that is almost 30 years old, they think it’s pretty cool driving with the top off and music vibrating the car seats. Our kids grow up too fast and to find ways to spend time with them is always a great investment!"

RON FELLOWS

’23 Ford Hot Rod Bucket

A Prevent Maintenance Mechanic for 28 years, Ron bought this hot rod bucket (a 1923 Ford Model T) 12 years ago and since then has built the frame, wired the electrical system, rebuilt the front assembly, made the steering columns and put in the upholstery. "I’ve built cars all my life. It’s what I love. I do lots of things with friends and family, but,” he explains, “cars I do for me. I build them to have fun. I love to load up my grandkids and go for a ride.” Ron has also owned a ’67 Chevelle, a ’70 Super Charged Chevelle, ’67 Mustang GT and another Ford Model T. For the past 20 years, he’s been a regular at area shows including Beloit’s Autorama, the Jefferson Swap Meet and all the area Cruise Nights.

LISA MILLER | PAGE 2
Meet Our Newest Student Interns

Justin Bloomingdale, of Rockton, IL, is a senior at the University of Wisconsin-Platteville majoring in industrial technology management and minoring in plastics processing, drafting and product development. He enjoys baseball, the outdoors and traveling. He says he’s really enjoying his experience in Prent’s Product Development Department. He first learned about the company when his university toured Prent China during a trip to Asia.

Shpat Berbatouci of Janesville, WI is a senior from the University of Wisconsin-Milwaukee majoring in electrical engineering. He says he’s gaining great experience working in the Manufacturing Engineering Department. His big interest is problem-solving.

Dave Gage, a UW-Whitewater student from Elkhorn, WI is working in our Quality Assurance Department and says his experience in Prent’s Product Development Department. He first learned about the company when his university toured Prent China during a trip to Asia.

Travis Powell-Wolf, a UW-Milwaukee mechanical engineering student, reports his Product Development internship is going great. He enjoys biking, cooking and being awesome!

Justin Bloomingdale, of Milwaukee, is a senior at Milwaukee School of Engineering majoring in both management information systems and industrial engineering. As an intern in the IT department, he’s excited about the introduction he’s getting to Prent’s leading edge technologies. Justin enjoys repairing and riding motorcycles.

EMPLOYEE PROFILE

Jean Straub was the Total Package

Prent not only prides itself on the professional appearance of its packages, it also prides itself on the appearances of its global production, warehouse and office spaces.

Jean Straub—recently retired housekeeper at Prent’s world headquarters for nearly 33 years—was the staff member responsible for the precision appearance in many of the Janesville offices.

“Over her remarkable career we had zero complaints about her work,” reports John Melgard, Prent Maintenance Manager. “She quietly and efficiently went about her routine. That’s the kind of employee we enjoy working with. She knew her job, never needed supervising, arrived on time, got her job accomplished and did it right the first time.

“She helped us present the company the way it should be presented. Aesthetics is a big thing at Prent. Things must be clean, neat and organized,” explains Melgard.

Jean’s internal customers also had a huge comfort level with her work ethic and trustworthiness. You don’t easily find that. Jean Straub was the total package.

Thank you, Jean, for your many years of service.

I’m Lucky to Have Been Part of This

Cleaning the Prent offices for nearly 33 years has been a joy for Jean. “I met so many kind people over the years that were so good to me. I am lucky to have been a part of all this. My job,” she simply explains, “was to straighten up and get all the offices neat. I tried to make it look like I’d been there, not just dusted and cleaned.” ★

PLANT NEWS FROM A

China •

Annual Party: An Evening to Remember

More than 400 Prent China employees attended the recent Annual Party for an evening of fun, entertainment, cheer and sense of pride. It was an evening to remember. Everyone thoroughly enjoyed participating in the programs, games and delicious food.

The highlight of the Annual Party was the employee performances of a “Superman Game” and “Indie Dance,” pictured here, performed by MAs and QAs, who rehearsed for months.

Villagers Receive Gifts for Chinese New Year

To celebrate the Chinese New Year, Prent China donated New Year gifts of rice and cooking oil to 65 low income families. The local committee and villagers were very appreciative and thanked Prent for the generosity, care and love shown to them during the new year. Pictured, left to right are the Village Chief, Prent China General Manager KH Kuan and a villager.

China Employees of the Year

Congratulations to Prent China’s "Employees of the Year"—Assistant Line Leader Wang Haiyun (2nd from right) and MA leader Yang Xiaohua (2nd from left). The employees were selected for their contributions, attitude and teamwork by Prent Euro/Asia CEO/President Bj Nielsen (left) and Prent China General Manager KH Kuan (right).

Costa Rica •

Welcome Back, Juan Carlos

Juan Carlos Touma has been hired as Plant Manager in Costa Rica. Many Janesville production employees may remember him because he was a former Prent Production Supervisor. Later he spent eight years working in Costa Rica for Abbott Laboratories (and its spin-off, Hospira, Inc.), first as a production supervisor and most recently as production manager.

Earlier this year, Juan returned to Janesville for training and was amazed by the company’s global growth. “I was especially impressed with Prent’s continuous improvement. It’s a mind set and a ‘way of life,’ rather than a ‘way of manufacturing.’ I’m excited to have re-joined the Prent Family,” he says.

Juan holds a Masters Degree in Industrial Engineering and a Lean Six Sigma Black Belt. He enjoys running 10K races and plans to run a half-marathon this summer. He and his wife are the parents of a 4-year old son, with another on the way!
**ROUND THE WORLD**

### PUERTO RICO •

#### Raising Funds for Cancer

Prent Puerto Rico enjoyed participating in a recent American Cancer Society fund raising event. Pictured left to right are: Jorge Cabrera of Fanel, Inc (and President of Puerto Rico’s South-Western Industrial Association SIMIA), Victor Rodriguez of Cardenal Health, Mrs. Leiska Rodriguez; Lynne Fenn (wife of Victor Nazario); Prent Puerto Rico and Victor Nazario.

#### Homeless Enjoy Food, Music & Gifts

Thanks to Prent Puerto Rico and other members of the island’s South-Western Industrial Association (SIMIA), residents of the Guardian’s Center for the Homeless in the town of Añasco recently enjoyed an afternoon of food, live music and gifts. Pictured on left is event organizer Jesus Campo of Edwards Life Sciences with Victor Nazario; Prent Puerto Rico Plant Manager. Special thanks also to the town of Añasco and Mayor Jorge Estevez Martinez, who cleared his time to play music during the dinner.

#### Prent Puerto Rico Is Sponsor of Strada Cycling Team

Victor Nazario, Puerto Rico Plant Manager (in white dotty jersey) with some of the 12-member Team Strada 2011, an amateur cycling team, sponsored in part last year by Prent. The team participated in the busy racing calendar of the Puerto Rico Cycling Federation (FERPUR) and is part of the Puerto Rico Olympic Committee. Prent was a sponsor of the Route Copa Alcaldesa road race.

#### JANESVILLE •

#### Gaia Lenz Named Manager of New 2201 Building

With a Masters Degree in Supply Chain Management, a driven personality and six years experience as the manager of a 100-employee injection molding plant, Gaia Lenz was ready to take on the lead management of Prent’s new 60,000 sq. ft. retail products facility—the 2201 Building.

Today, as Prent’s youngest and only female plant manager, Gaia oversees the weekly production of millions of parts, the warehousing of hundreds of thousands of pounds of roll stock and the logistics of our customers’ Kanban programs, using thousands of Prent Returnable Totes.

“I love everything about what Prent stands for,” says Gaia. “We’re totally committed to recycling. We re-use absolutely all scrap. I am blown away by the cleanliness of our facilities and how much care is taken of the buildings and machinery. On the retail side of our business, we’re using the same high standards Prent uses on its medical side of the business—such as traceability, quality and customer satisfaction.” A mother of two, Gaia enjoys spending time with family, playing volleyball and reading.

#### Sagen Retiring to Pennsylvania

Marie Sagen recently retired after 14 years as a Mini-Shift employee. The part time hours offered her the flexibility she needed and enjoyed. Now she’s moving to Pennsylvania where she expects to soon begin working again.

### MALAYSIA •

#### Jungle Trekking

Prent Malaysia employees recently challenged themselves with a two hour Jungle Trek to the summit of Mount Pulai (2,300 ft./700 meters). The trip, planned by the Prent Club, is one of many leisure activities organized by employees to get to know each other and promote healthy lifestyles. Mount Pulai Recreational Forest Reserve is located about 100 miles (45km) north of Johor Bahru and offers lush tropical scenery, including the popular cascading Gunung Pulai Waterfall.

Bottom row, from left to right: Kho Ai Hui, Ram Bahadur Bhojanj, Dhalak Raj Bhandari, Buddh Lal Lama Dimdung, Dipak Timalnsina, Narayan Kumar Niraula, Saiful Nizam bin Masrom, Tek Bahadur Rawat, Shyam Prasad Ghimire, Yum Bahadur Thapa, Buddh Bahadur Gurung, Hoo Hooi Ching, Felicia Ivet Suet Lee.

Middle row: Tee Cheng Bee, Dipak Bahadur Thapa, Thye Zhi Lei, Bel Bahadur Bhandari, Keshav Sunar, Durga Bahadur Dahal, Medani Raj Shrestha, Mukti Prasad Pandey, Nazri bin Sait, Shree Kant Chaudhary, Muhammad Shawal bin Husin, Al Muhamad Shah bin Hussein.


#### Annual Dinner & Dance

“Masquerade Night” was the theme behind Prent Malaysia’s recent Annual Dinner Party. Performances by eight employee groups highlighted the festive evening. The best performance went to “EGO’s” Team who performed ‘Dikir Barat’, a Malay traditional poetry show. Employee service awards were also handed out that evening.

### MALAYSIA •

#### Malaysia Employee of the Year Award

Prent Malaysia “Employee of the Year” Sanjib Shrestha, Tooling Controller, (in center) is a man who not only fulfills his duties, but also is a team player consistently showing his cheerfulness, good attitude, tact and friendliness. On the left is Prent Malaysia General Manager James Lat and on the right is President of Prent EuroAsia BJ Nielsen.

#### Malaysia Service Award Recipients

Prent Malaysia Employees receiving Service Awards are, left to right: Chong Hai Fang—10 years, Hisham bin Atan—5 years, Felicia Looi Suet Lee—5, Jaes bin Jelani—5, Pang Wei Mui—10, Hang Lee Choo—10, So Lily—5, Zairian bent A.Rani—5, BJ Nielsen (Prent EuroAsia President), Sarina binti Sagiran—5, Chai Koh Heng—15, Wong Ngiam Chee—10, Hasri bin Jumaat—5, Fauziah binti April—10, Dinesh Prasad Chaudhary—10, Hong Sok Pau—10, James Lai (General Manager), and Hari Prasad Chaudhary—10. Missing: Chee Day Ching—5 and Mohan Prasad Chaudhary—10.
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